

President – Western Canada Lottery Corporation

Winnipeg, Manitoba

Western Canada Lottery Corporation (WCLC) is a joint enterprise of the provinces of Alberta, Saskatchewan and Manitoba. Its key focus is to manage, distribute and operate lottery and gaming activities for its members. WCLC is in search of a President to lead the organization forward to continue its success while also planning and executing on a strong, strategic plan for growth and innovation.

It's an exciting time for the organization as change and transformation in the lottery and gaming industry have prompted the need for new lottery products, new channel distribution, technologies and engagement with customers. To continue building upon the success of their core business, the next President will be a collaborative and growth oriented leader, experienced in leading and guiding an organization through change while maintaining business excellence. This is an ideal position for a strategic, forward thinking leader who thrives in providing a service to their customers.

As WCLC's next President you will:

- Report to and partner with the Board in developing strategies and programs to achieve mission and goals.
- Implement approved strategies and execute on strategic plan, developing programs and products to continue growth in revenue for members.
- Build and foster effective relationships with external stakeholders in a complex multi-stakeholder environment. (ILC, AGLC, MBLL, SK Lotteries, provincial governments, public, vendors)
- Proactively affect change, and encourage innovation and creativity
- Develop, and sustain the organizational structure and provide strategic leadership to all management personnel
- Represent the WCLC and its members on the board of the Interprovincial Lottery Corporation.
- Develop and maintain a good understanding of trends affecting the lottery and gaming industry (and WCLC in particular).
- Ensure that corporate funds, assets, reputation and integrity are properly safeguarded and managed.

The experience, traits and skill set you bring:

- 10+ years of progressive leadership experience with a strong track record of sound operational and management skills.
- Completion of post-secondary education in business.
- Proven experience driving revenue and optimizing organizations.
- You have been instrumental in building and growing revenue, organizations and programs.
- Demonstrated experience leading a multi-site/operational organization with complex levels of stakeholders.
- Strong executive leadership experience with excellent skills in building and nurturing relationships.
- Experience working with, sitting on, or reporting to a board.
- You enjoy and embrace people leadership and are a champion of collaboration, transparency and communication.
- Leadership over multi-functional lines of operations such as finance, HR, IT, marketing and administration.

Learn more about WCLC: Western Canada Lottery Corporation (WCLC) is a non-profit organization authorized to manage, conduct and operate lottery and gaming-related activities for its Members, including the governments of Alberta, Saskatchewan and Manitoba. The Yukon Territory, Northwest Territories and Nunavut participate as associate members. WCLC's affairs are governed by a Board of Directors consisting of two representatives appointed by each of the Member provincial governments.

WCLC is an active member of the Interprovincial Lottery Corporation (ILC), other members of ILC include; BC Lottery Corporation, Ontario Lottery and Gaming Corporation, Loto-Quebec, and Atlantic Lottery Corporation.

To submit your candidacy: Email your resume to Annette Kohut at akohut@peoplefirsthr.com or call Karin Pooley, VP Recruitment and Executive Search at 204.940.3939.